

# Kalos Management Portfolios

## Performance Data Summary through December 31, 2015

Portfolio Strategy		YTD 12/31/2015	1 Year TWR	3 Year TWR	5 Year TWR	Since Inception	Inception Date
<b>U.S. Stock Portfolios</b>							
Dividend Strategy	Gross of fees NET of fees <sup>(1)</sup>	-3.85% -6.21%	-3.85% -6.21%	14.30% 11.62%	11.53% 9.03%	9.19% 7.10%	09/30/2002
Growth Strategy	Gross of fees NET of fees <sup>(1)</sup>	0.04% -1.90%	0.04% -1.90%	15.72% 13.55%	13.34% 11.21%	11.21% 9.10%	04/01/2008
Small/Mid Cap Strategy	Gross of fees NET of fees <sup>(1)</sup>	-17.49% -19.17%	-17.49% -19.17%	N/A N/A	N/A N/A	9.87% 7.79%	04/01/2013
US Dividend ETF Strategy	Gross of fees NET of fees <sup>(1)</sup>	-4.55% -6.23%	-4.55% -6.23%	N/A N/A	N/A N/A	8.09% 6.24%	06/30/2013
US Growth ETF Strategy	Gross of fees NET of fees <sup>(1)</sup>	3.19% 1.40%	3.19% 1.40%	N/A N/A	N/A N/A	14.05% 12.13%	09/30/2013
US Market ETF Strategy	Gross of fees NET of fees <sup>(1)</sup>	-0.17% -1.91%	-0.17% -1.91%	N/A N/A	N/A N/A	7.38% 5.54%	12/31/2013
S&P 500 TR	Gross of fees	1.38%	1.38%	15.13%	12.57%	N/A	N/A
Russell 2000	Gross of fees	-4.41%	-4.41%	N/A	N/A	8.08%	04/01/2013
<b>International Portfolios</b>							
Developed Markets Regional	Gross of fees NET of fees <sup>(1)</sup>	5.36% 3.35%	5.36% 3.35%	N/A	N/A	4.20% 2.20%	09/30/2013
Developed Markets Country Specific	Gross of fees NET of fees <sup>(1)</sup>	-1.42% -3.34%	-1.42% -3.34%	1.48% -0.48%	N/A	4.48% 2.47%	03/31/2011
Emerging Markets Regional	Gross of fees NET of fees <sup>(1)</sup>	-13.80% -15.54%	-13.80% -15.54%	N/A	N/A	-5.20% -7.07%	9/30/2013
Emerging Markets Country Specific	Gross of fees NET of fees <sup>(1)</sup>	-18.45% -20.12%	-18.45% -20.12%	-7.78% -9.60%	N/A	-4.38% -6.26%	03/31/2011
MSCI EAFE	Gross of fees	-0.39%	-0.39%	5.46%	N/A	N/A	N/A
MSCI Emerging Markets	Gross of fees	-14.60%	-14.60%	-6.42%	N/A	N/A	N/A
<b>Commodities Portfolios</b>							
Equity Commodity Strategy	Gross of fees NET of fees <sup>(1)</sup>	-16.09% -18.44%	-16.09% -18.44%	-4.99% -7.57%	N/A N/A	-6.82% -9.30%	06/30/2011
S&P GSCI	Gross of fees	-32.86%	-32.86%	-23.71%	N/A	N/A	N/A
<b>Fixed Income Portfolios</b>							
International Fixed Income	Gross of fees NET of fees <sup>(1)</sup>	-6.30% -8.62%	-6.30% -8.62%	-3.50% -5.87%	N/A N/A	1.19% -1.26%	09/30/2011
U.S. Fixed Income	Gross of fees NET of fees <sup>(1)</sup>	-2.42% -4.81%	-2.42% -4.81%	1.22% -1.23%	3.89% 1.52%	5.17% 2.97%	09/30/2005
Global Fixed Income	Gross of fees NET of fees <sup>(1)</sup>	-4.22% -5.90%	-4.22% -5.90%	N/A N/A	N/A N/A	-1.38% -3.10%	03/31/2013
BofA Merrill Lynch Global Broad Market ex-USD Index	Gross of fees	-6.02%	-6.02%	N/A	N/A	N/A	N/A
Barclays U S Aggregate Bond Index	Gross of fees	0.55%	0.55%	1.44%	3.25%	N/A	N/A

Investment Advisory Services offered through Kalos Management, Inc., an SEC Registered Investment Advisor.

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<sup>(1)</sup>Net of fees equals gross return less Kalos Management fee and less the **highest** fee charged by **any** advisor for that particular portfolio.

\*Kalos Management, Inc. is an independent, privately owned investment management firm registered with the Securities and Exchange Commission. Kalos Management offers the management of separately managed accounts comprised of individual securities and asset allocation exchange traded fund portfolios to meet various client investment objectives. Kalos Management, Inc. has been registered as an investment advisor since August 2004. Prior to the formation of Kalos Management, Inc., these and additional models and investment styles were employed by the same managers at Kalos Capital, Inc. a registered investment advisor since February 2001. Registration as an investment adviser does not imply a certain level of skill or training.

The performance returns illustrated on the first page reflect the reinvestment of dividends, interest and capital gains. Performance is time-weighted total return calculated quarterly. Performance data is shown both gross as well as net of all transaction, management, and custodial fees. The advisory fees used in the calculations are equal to the highest advisory fee charged to any client subscribing to the portfolios. From 2002 through first quarter 2006, the maximum fees possible were 1.5% annually, redeemed 0.375% quarterly, in advance, based on asset value as measured at the previous quarter-end. From second quarter 2006 through 2012, maximum fees possible were 1.95% annually, redeemed 0.488% quarterly, in advance, based on asset value as measured at the previous quarter-end. From second quarter 2012, maximum fees possible were 2.70% annually, redeemed 0.675% quarterly, in advance, based on asset value as measured at the previous quarter-end. Actual advisory fees varied among clients in the Kalos Portfolios. Kalos Management's fee schedules are available in Form ADV, Part 2 or upon request.

The composite includes taxable and nontaxable, discretionary and nondiscretionary accounts within wrapped or unwrapped accounts. The performance information presented has not been audited or verified by an independent accounting firm. The performance data quoted represents past performance. Past performance is not necessarily indicative of future returns. The investment return and principal value of an investment will fluctuate so that an investor's securities, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than what is shown.

Kalos Management customizes some portfolios for clients according to various characteristics such as tax sensitivity, tax requirements, legacy position inclusion, stock ownership restrictions, sector restrictions, and stock substitutions. Furthermore, we may alter or customize the construction, implementation and ongoing holdings of portfolios depending upon unique or changing client, economic, investment vehicle or market circumstances. Therefore, your return may be materially different from that of other Kalos Management clients with the same investment objective and any comparative benchmark provided.

Some positions in portfolios may be invested in small and mid-capitalization companies which could experience greater volatility than investments in large capitalization companies. Investment in

international companies also could experience different or greater volatility than investments in domestic companies due to socio-economic, market and currency value instability.

Performance calculations for all strategies as well as the **S&P 500, Russell 2000, S&P GSCI, MSCI EAFE, MSCI Emerging Markets, BofA Merrill Lynch Global Broad Market ex-USD Index, and the Barclays U.S. aggregate Bond Index return information** include the reinvestment of dividends where applicable. Performance information for the various indexes are for illustrative purposes only. The indexes may or not be the most representative benchmark index of a particular stocks, international stock or commodity strategy. The indexes presented are general proxies which individually or in combination may not be relevant to specific models. It should not be assumed that your account holdings correspond directly to any comparative index. Indices are not investments, are unmanaged and do not incur fees or expenses. It is not possible to invest in the index itself.

**The S&P 500 Index** is a capitalization-weighted unmanaged index of 500 widely traded stocks, created by **Standard & Poor's**, and considered to represent the performance of the US stock market in general. **S&P 500™** is a registered trademark of the McGraw-Hill Companies, Inc.

The **Russell 2000 Index** is a small-cap stock market index of the bottom **2,000** stocks in the **Russell 3000 Index**. The **Russell 2000** is the most common benchmark for mutual funds that identify themselves as "small-cap", while the S&P 500 index is used primarily for large capitalization stocks.

The **MSCI EAFE** comprises the MSCI country indexes capturing large and mid-cap equities across developed markets in Europe, Australasia and the Far East, excluding the U.S. and Canada. The **MSCI Emerging Markets** comprises 23 countries representing 13% of world market capitalization.

The **S&P GSCI** is a composite index of commodity sector returns representing an unleveraged, long-only investment in commodity futures that is broadly diversified across the spectrum of commodities. The returns are calculated on a fully collateralized basis with full reinvestment. The index contains a higher exposure to energy than some other commodities indices.

The **Barclays U.S. Aggregate Bond Index** is a broad-based benchmark that measures the investment grade, U.S. dollar-denominated, fixed-rate taxable bond market, including Treasuries, government-related and corporate securities, MBS (agency fixed-rate and hybrid ARM pass-throughs), ABS, and CMBS. The U.S. Aggregate rolls up into other Barclays flagship indices, such as the multi-currency Global Aggregate Index and the U.S. Universal Index, which includes high yield and emerging markets debt. The **BofA Merrill Lynch Global Broad Market ex-USD Index** tracks the performance of investment-grade debt publicly issued in the major domestic and Eurobond markets.



# Kalos Management Strategies

## Dividend Strategy

The Kalos Dividend Strategy seeks to provide investors with a desirable mix of income and total return through stock dividends and capital appreciation of equity holdings. This strategy explicitly targets stocks believed to be undervalued by fundamental measures. Strong future appreciation potential is emphasized along with current income. Our total return target and benchmark remains the S&P 500 even though performance is likely to differ from the index, possibly markedly, because of the different nature and return characteristics of stocks that pay higher dividends.

## Growth Strategy

The Kalos Growth Strategy seeks to achieve capital appreciation by investing in common stocks of various sized companies that we believe will experience accelerated earnings, strong revenue growth, and/or robust share price appreciation. In assessing and selecting stocks for investment, we analyze economic margin, company valuations, industry economic margin trends, management actions, and pricing momentum. We also seek companies that show persistent growth relative to their peers and industry. In analyzing potential investments we pay particular attention to current valuations versus expected cash flow to minimize the likelihood of overpaying for future earnings.

## Mid and Small Company Strategy

The Kalos Mid and Small Company Strategy seeks to achieve capital appreciation by investing in common stocks of mid and small cap companies that we believe will experience accelerated earnings, strong revenue growth, and/or robust share price appreciation. This strategy specifically targets middle and smaller companies to seek out greater long-term growth.

## US Dividend ETF Strategy

The Kalos U.S. Dividend ETF Strategy seeks to provide investors with a desirable mix of income and total return through stock dividends and capital appreciation of equity holdings. The portfolio is allocated to market sectors that we believe will provide strong long-term performance and reduced cross-correlation with each other. The combined positions are expected to provide good income and performance with reduced total portfolio risk. Diversification is targeted by style, size of companies, industry, and other characteristics according to perceived opportunities. Seeking higher income normally results in a portfolio bias toward value stocks because of their generally higher dividend yield. The strategy also incorporates other sectors in an attempt to further support the objectives of increasing portfolio income and returns while also decreasing volatility.

## US Growth ETF Strategy

The Kalos U.S. Growth ETF Strategy seeks to provide investors with capital appreciation of equity holdings through investing in market sectors that are expected to provide strong long-term performance and reduced cross-correlation with each other. The combined positions are expected to reduce total portfolio risk. Diversification is targeted by style, size of companies, industry, and other characteristics according to perceived opportunities. Seeking strong growth will often result in portfolio allocations to sectors expected to experience higher long-term growth such as mid and small capitalization companies. The strategy also includes other sectors in an attempt to further support the objective of strong returns with reduced volatility.

## US Market ETF Strategy

The Kalos U.S. Market ETF Strategy seeks to provide investors with attractive returns for a given level of volatility by investing in various sectors expected to provide strong long-term performance and reduced cross correlation. We expect the combined positions to provide the potential for reduced total portfolio risk. Diversification is targeted by style, size of companies, industry, and other characteristics according to perceived opportunities.

## Developed Markets Regional

The Kalos Developed Markets Regional Strategy seeks to invest in non-U.S. developed markets across different regions throughout the world. In addition to allocating by regions, the portfolio also may be diversified by style, size of companies, and other characteristics according to perceived opportunities. The strategy seeks to gain exposure to non-U.S. economic trends, political environments, regulatory regimes, market sentiments, currency movements, and various other international factors.

## Developed Markets Country Specific

The Kalos Developed Markets Country Specific Strategy invests in the equity markets of individual countries of non-U.S. developed economies throughout the world. Individual countries are targeted that are believed to offer attractive return potential relative to other developed market economies. Holdings will be primarily large capitalization companies, but mid and small capitalization companies may also be held. The strategy seeks to gain exposure to non-U.S. economic trends, political environments, regulatory regimes, market sentiments, currency movements, and various other international factors.

## Emerging Markets Regional

The Kalos Emerging Markets Regional Strategy invests in emerging markets across different regions throughout the world. In addition to allocating by regions, the portfolio also may be diversified by style, size of companies, and other characteristics according to perceived opportunities. The strategy seeks to gain exposure to non-U.S. economic trends, political environments, regulatory regimes, market sentiments, currency movements, and various other international factors. Equities from firms based in the United States or developed markets, according to common categorizations, are specifically excluded.

## Emerging Markets Country Specific

The Kalos Emerging Markets Country Specific Strategy invests in the equity markets of individual countries of non-U.S. emerging market economies throughout the world. Individual countries are targeted that are believed to offer attractive return potential relative to other emerging market economies. Holdings will be primarily large capitalization companies, but mid and small capitalization companies may also be held. The strategy seeks to gain exposure to non-U.S. economic trends, political environments, regulatory regimes, market sentiments, currency movements, and various other international factors.

## Equity Commodity Strategy

The Kalos Equity Commodity Strategy invests in equities of firms operating in the natural resource and commodities markets. This investment approach for commodities can provide participation in long-term commodity price trends because corporate profitability of firms operating in the natural resource sectors are often strongly linked to commodity prices. In addition, this strategy provides investors access to a broad range of soft commodities, such as wheat, and hard commodities, such as metals. Holding equities of operating companies rather than commodities futures contracts or physical commodities also enables investors to potentially benefit from management and company specific value creation. This approach does not invest in commodities futures contracts or physical commodities.

## International Fixed Income Strategy

The Kalos International Fixed Income Strategy seeks to provide investors exposure to fixed income holdings outside of the United States. Investments are diversified according to multiple different characteristics including global regions, developed and emerging economies, average maturity, duration, credit quality, yields, government securities, corporate bonds, and possibly other characteristics. Returns are expected to result primarily or exclusively from interest income.

## U.S. Fixed Income Strategy

The Kalos U.S. Fixed Income Strategy seeks to provide investors exposure to a diversified U.S. fixed income portfolio. Investments are diversified according to multiple different characteristics including average maturity, duration, credit quality, yields, government securities, corporate bonds, and possibly other characteristics. Returns are expected to result primarily or exclusively from interest income rather than growth of principal.

## Global Fixed Income Strategy

The Kalos Global Fixed Income Strategy seeks to provide investors exposure to a diversified global fixed income portfolio. This strategy employs more specific investment positions than other Kalos fixed income strategies in the belief that additional portfolio value can be created through targeting more defined opportunities in the U.S. and around the world. Investments are diversified according to multiple characteristics including global regions, developed and emerging economies, average maturity, duration, credit quality, yields, government securities, corporate bonds, and possibly other characteristics. Returns are expected to result primarily or exclusively from interest income. Credit quality of most or all holdings are investment grade, but high-yield bonds may be included in limited amounts. Duration and maturities generally focus on mid-term holdings, but shorter or longer term positions may also be added depending on various interest rate, inflation, economic, and market conditions and expectations.